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Current Appointment

Edith M. Cornell Professor of Political Economy, Graduate School of Business, Stanford University, 2017-present

Louise and Claude N. Rosenberg Jr. Director of the Center for Social Innovation, 2015-present

Professor (by courtesy), Department of Political Science, Stanford University, 2014-present

Previous Appointments

Professor, Graduate School of Business, Stanford University, 2014-2017

Associate Professor (tenured), Graduate School of Business, Stanford University, 2011-2014

Associate Professor (tenured), Department of Political Science, University of Pennsylvania, 2010-2011

Assistant Professor, Graduate School of Business, Stanford University, 2008-2010

Education

Stanford University

Ph.D., Political Science (2008)

M.A., Political Science (2005)

Melvin & Joan Lane Stanford Graduate Fellow (SGF), 2003-2008

Yale University

B.A., *summa cum laude*, Economics (2002)

Phi Beta Kappa

Distinction in the Major

Books

3. Jessee, Stephen, Neil Malhotra, and Maya Sen. In press. *Majority Opinions: The Political Consequences of an Out-of-Step Supreme Court*. New York: Cambridge University Press.

2. Malhotra, Neil, and Ken Shotts. 2022. *Leading with Values: Strategies for Making Ethical Decisions in Business and Life*. New York: Cambridge University Press.

1. Malhotra, Neil (editor). 2022. *Frontiers in Social Innovation: The Essential Handbook for Creating, Deploying, and Sustaining Creative Solutions to Systemic Problems*. Cambridge, MA: Harvard Business Review Press.

Articles

105. Malhotra, Neil, and Saikun Shi. In press. “The Policy Feedback Effects of State Assistance: Did Small Business Bailouts Increase Support for Public Aid Programs?” *Journal of Experimental Political Science*.
104. Bergeron-Boutin, Olivier, et al. “Untrustworthy Sources on Facebook and Instagram in 2020: Concentrated Exposure but No Attitudinal Effects.” *Science Advances*.
103. Tyler, Matthew, et al. In press. “Campaigns Reinforce Partisanship and Short-Term Forces: Evidence from a Large-Scale Panel Study of the 2020 US Presidential Campaign.” *Political Science Research and Methods*.
102. Allcott, Hunt, et al. In press. “The Effect of Deactivating Facebook and Instagram on Users’ Emotional State.” *American Economic Journal: Economic Policy*.
101. Allcott, Hunt, et al. 2026. “The Effects of Political Advertising on Facebook and Instagram before the 2020 US Election.” *Nature Human Behaviour*. <https://doi.org/10.1038/s41562-025-02328-w>
100. Jessee, Stephen, Neil Malhotra, and Maya Sen. 2026. “The Public Opinion Roots of Constitutional Norms.” *UCLA Law Review*. 72(6): 1442-1462.
99. Appel, Ruth E., et al. 2026. “How Deceptive Online Networks Reached Millions in the US 2020 Elections.” *Nature Human Behaviour*. <https://doi.org/10.1038/s41562-026-02435-2>.
98. Jessee, Stephen, Neil Malhotra, and Maya Sen. 2026. “Is the Supreme Court Veering Rightward? The Ebb and Flow of Representation.” *PNAS Nexus*. 5(3): pgag060.
97. Voelkel, Jan G.,..., Neil Malhotra, and Robb Willer. 2026. “A Registered Report Megastudy on the Persuasiveness of the Most-Cited Climate Messages.” *Nature Climate Change*. <https://doi.org/10.1038/s41558-025-02536-2>.
96. Malhotra, Neil, Yotam Margalit, and Saikun Shi. 2025. “The Politics of Small Business Owners.” *British Journal of Political Science*. 55(e94).
95. Jares, Jake, and Neil Malhotra. 2025. “Policy Impact and Voter Mobilization: Evidence from Farmers’ Trade War Experiences.” *American Political Science Review*. 119(2): 847-869.
94. Curry, Stephen, et al. 2025. “Ending Publication Bias: A Values-Based Approach to Surface Null and Negative Results.” *PLoS Biology*. 23(9): e3003368.
93. Jessee, Stephen, Neil Malhotra, and Maya Sen. 2024. “Asking About Complex Policies.” *Public Opinion Quarterly*. 88(4): 1249-1268.
92. González-Bailón, Sandra, David Lazer, et al. 2024. “The Diffusion and Reach of (Mis)Information on Facebook During the U.S. 2020 Election.” *Sociological Science*. 11: 1124-1146.
91. Alcott, Hunt, et al. 2024. “The Effects of Facebook and Instagram on the 2020 Election: A Deactivation Experiment.” *Proceedings of the National Academy of Sciences*. 121(21) e2321584121.
90. Clark, Chelsey S., Betsy Levy Paluck, Sean J. Westwood, Maya Sen, Neil Malhotra, and Stephen Jessee. 2024. “Effects of a US Supreme Court Ruling to Restrict Abortion Rights.” *Nature Human Behaviour*. 8: 63-71.
89. Guess, Andrew, Neil Malhotra, Jennifer Pan, Pablo Barbera, et al. 2023. “Reshares on Social Media Amplify Political News but Do not Detectably Affect Beliefs or Opinions.” *Science*. 381(6656): 404-408.

88. Guess, Andrew, Neil Malhotra, Jennifer Pan, Pablo Barbera, et al. 2023. "How Do Social Media Feed Algorithms Affect Attitudes and Behavior in an Election Campaign?" *Science*. 381(6656): 398-404.
87. Nyhan, Brendan, Jaime Settle, et al. 2023. "Like-Minded Sources on Facebook are Prevalent but not Polarizing." *Nature*. 620(7972): 137-144
86. González-Bailón, Sandra, David Lazer, et al. 2023. "Asymmetric Ideological Segregation in Exposure to Political News on Facebook." *Science*. 381(6656): 392-398.
85. Graham, Matthew, Gregory Huber, Neil Malhotra, and Cecilia Hyunjung Mo. 2023. "How Should We Think About Replicating Observational Studies? A Reply to Fowler and Montagnes." *Journal of Politics*. 85(1): 310-313.
84. Graham, Matthew, Gregory Huber, Neil Malhotra, and Cecilia Hyunjung Mo. 2023. "Irrelevant Events and Voting Behavior: Replications Using Principles from Open Science." *Journal of Politics*. 85(1): 296-303.
83. Anzia, Sarah, Jake Jares, and Neil Malhotra. 2022. "Does Receiving Government Assistance Shape Political Attitudes? Evidence from Agricultural Producers." *American Political Science Review*. 116(4): 1389 - 1406.
82. Malhotra, Neil, and Christian Gonzales Rojas. 2022. "Transaction Costs and Congressional Careers: The Effect of Flight Availability on Retirement Decisions." *Legislative Studies Quarterly*. 47(3): 727-740.
81. Jessee, Stephen, Neil Malhotra, and Maya Sen. 2022. "A Decade-Long Longitudinal Survey Shows That the Supreme Court Is Now Much More Conservative Than the Public." *Proceedings of the National Academy of Sciences*. 119(24): e2120284119
80. Simonovits, Gabor, Neil Malhotra, Raymond Lee, and Andrew Healy. 2021. "The Effect of Distributive Politics on Electoral Participation: Evidence from 70 Million Agricultural Payments." *Political Behavior*. 43(2): 737-750.
79. Broockman, David, and Neil Malhotra. 2020. "What Do Partisan Donors Want?" *Public Opinion Quarterly*. 84(1): 104-118.
78. Liao, Steven, Neil Malhotra, and Benjamin J. Newman. 2020. "Local Economic Benefits Increase Positivity toward Foreigners" *Nature Human Behaviour*. 4: 481-488.
77. Sparkman, Gregg, Elizabeth Weitz, Thomas N. Robinson, Neil Malhotra, and Gregory M. Walton. 2020. "Developing a Scalable Dynamic Norm Menu-Based Intervention to Reduce Meat Consumption." *Sustainability*. 12: 2453.
76. Iyengar, Shanto, Yphtach Lelkes, Matthew Levendusky, Neil Malhotra, and Sean Westwood. 2019. "The Origins and Consequences of Affective Polarization in the United States." *Annual Review of Political Science*. 22: 129-146.
75. Fong, Christian, Neil Malhotra, and Yotam Margalit. 2019. "Political Legacies: Understanding their Significance to Contemporary Political Debates." *PS: Political Science and Politics*. 52(3): 451-456.
74. Malhotra, Neil, Benoit Monin, and Michael Tomz. 2019. "Does Private Regulation Preempt Public Regulation?" *American Political Science Review*. 113(1): 19-37.
73. Broockman, David, Gregory Ferenstein, and Neil Malhotra. 2019. "Predispositions and The Political Behavior of American Economic Elites: Evidence from Technology Entrepreneurs" *American Journal of Political Science*. 63(1): 212-233.

72. Newman, Benjamin, and Neil Malhotra. 2019. "Economic Reasoning with a Racial Hue: Is the Immigration Consensus Purely Race Neutral?" *Journal of Politics*. 81(1): 153-166.
71. Fair, C. Christine, Rebecca Littman, Neil Malhotra, and Jacob N. Shapiro. 2018. "Relative Poverty, Perceived Violence, and Support for Militant Politics: Evidence from Pakistan." *Political Science Research and Methods*. 6(1): 57-81.
70. McConnell, Christopher, Yotam Margalit, Neil Malhotra, and Matthew Levendusky. 2018. "The Economic Consequences of Partisanship in a Polarized Era." *American Journal of Political Science*. 62(1): 5-18.
69. Malhotra, Neil. 2018. "Folk-Economic Beliefs as Moral Intuitions." *Behavioral and Brain Sciences*. 41: e179.
68. Franco, Annie, Neil Malhotra, Gabor Simonovits, and L.J. Zigerell. 2017. "Developing Standards for Post-Hoc Weighting in Population-Based Survey Experiments." *Journal of Experimental Political Science*. 4(2): 161-172.
67. Malhotra, Neil, and Benjamin Newman. 2017. "Explaining Immigration Preferences: Disentangling Skill and Prevalence" *Research and Politics*. 4(4): 1-6.
66. Krosnick, Jon A., Neil Malhotra, Cecilia Hyunjung Mo, Eduardo F. Bruera, LinChiat Chang, Josh Pasek, and Randall K. Thomas. 2017. "Perceptions of Health Risks of Cigarette Smoking: A New Measure Reveals Widespread Misunderstanding." *PLOS ONE*. 12(8): e0182063.
65. Fair, C. Christine, Patrick Kuhn, Neil Malhotra, and Jacob Shapiro. 2017. "Natural Disasters and Political Engagement: Evidence from the 2010-11 Pakistani Floods." *Quarterly Journal of Political Science*. 12(1): 99-141.
64. Kuo, Alexander, Neil Malhotra, and Cecilia Hyunjung Mo. 2017. "Social Exclusion and Political Identity: The Case of Asian American Partisanship." *Journal of Politics*. 79(1): 17-32.
63. Huber, Gregory, and Neil Malhotra. 2017. "Political Homophily in Social Relationships: Evidence from Online Dating Behavior." *Journal of Politics*. 79(1): 269-283.
62. Levendusky, Matthew, and Neil Malhotra. 2016. "Does Media Coverage of Partisan Polarization Affect Political Attitudes?" *Political Communication*. 33(2): 283-301.
61. Franco, Annie, Neil Malhotra, and Gabor Simonovits. 2016. "Underreporting in Psychology Experiments: Evidence from a Study Registry." *Social Psychological and Personality Science*. 7(1): 8-12.
60. Levendusky, Matthew, and Neil Malhotra. 2016. "(Mis)perceptions of Partisan Polarization in the American Public." *Public Opinion Quarterly*. 80(S1): 378-391.
59. Grose, Christian R., Neil Malhotra, and Robert P. Van Houweling. 2015. "Explaining Explanations: How Legislators Explain their Policy Positions and How Citizens React." *American Journal of Political Science*. 59(3): 724-743.
58. Franco, Annie, Neil Malhotra, and Gabor Simonovits. 2015. "Underreporting in Political Science Survey Experiments: Comparing Questionnaires to Published Results." *Political Analysis*. 23(2): 306-312.
57. Nosek, Brian A., et al. 2015. "Promoting an Open Research Culture." *Science*. 348(6242): 1422-1425.
56. Malhotra, Neil. 2015. "An Empirical Analysis of 'Tort Tales': How Cultural Memes Influence Attitudes on Tort Reform." *Journal of Law and Courts*. 3(1): 149-166.

55. Anderson, Ashton, Sharad Goel, Gregory Huber, Neil Malhotra, and Duncan J. Watts. 2015. "Studying Online Behavior: Rejoinder to Lewis." *Sociological Science*. 2: 32-35.
54. Healy, Andrew, Neil Malhotra, and Cecilia Hyunjung Mo. 2015. "Determining False-Positives Requires Considering the Totality of Evidence." *Proceedings of the National Academy of Sciences*. 112(48): E6591.
53. Healy, Andrew, Alexander Kuo, and Neil Malhotra. 2014. "Partisan Bias in Blame Attribution: When Does It Occur?" *Journal of Experimental Political Science*. 1(2): 144-158.
52. Franco, Annie, Neil Malhotra, and Gabor Simonovits. 2014. "Publication Bias in the Social Sciences: Unlocking the File Drawer." *Science*. 345(6203): 1502-1505.
51. Malhotra, Neil, and Yotam Margalit. 2014. "Expectation Setting and Retrospective Voting." *Journal of Politics*. 76(4): 1000-1016.
50. Malhotra, Neil, and Stephen Jessee. 2014. "Ideological Proximity and Support for the Supreme Court." *Political Behavior*. 36(4): 817-846.
49. Rothschild, David, and Neil Malhotra. 2014. "Are Public Opinion Polls Self-Fulfilling Prophecies?" *Research and Politics*. 1(2): 1-10.
48. Healy, Andrew, and Neil Malhotra. 2014. "Partisan Bias among Interviewers." *Public Opinion Quarterly*. 78(2): 485-499.
47. Fair, C. Christine, Neil Malhotra, and Jacob N. Shapiro. 2014. "Democratic Values and Support for Militant Politics: Evidence from a National Survey of Pakistan." *Journal of Conflict Resolution*. 58(5): 743-770.
46. Harbridge, Laurel, Neil Malhotra, and Brian Harrison. 2014. "Public Preferences for Bipartisanship in the Policymaking Process." *Legislative Studies Quarterly*. 39(3): 327-355.
45. Krosnick, Jon A., Neil Malhotra, and Urja Mittal. 2014. "Public Misunderstanding of Political Facts: How Question Wording Affected Estimates of Partisan Differences in Birtherism." *Public Opinion Quarterly*. 78(1): 147-165.
44. Anderson, Ashton, Sharad Goel, Gregory Huber, Neil Malhotra, and Duncan J. Watts. 2014. "Political Ideology and Racial Preferences in Online Dating." *Sociological Science*. 1: 28-40.
43. Healy, Andrew, and Neil Malhotra. 2013. "Childhood Socialization and Political Attitudes: Evidence from a Natural Experiment." *Journal of Politics*. 75(4): 1023-1037.
42. Keele, Luke, Neil Malhotra, and Colin McCubbins. 2013. "Do Term Limits Restrain State Fiscal Policy? Approaches for Causal Inference in Assessing the Effects of Legislative Institutions." *Legislative Studies Quarterly*. 38(3): 291-326.
41. Jessee, Stephen, and Neil Malhotra. 2013. "Public (Mis)perceptions of Supreme Court Ideology: A Method for Directly Comparing the Positions of Citizens and Justices." *Public Opinion Quarterly*. 77(2): 619-634.
40. Healy, Andrew, and Neil Malhotra. 2013. "Retrospective Voting Reconsidered." *Annual Review of Political Science*. 16: 285-306.
39. Malhotra, Neil, Yotam Margalit, and Cecilia Hyunjung Mo. 2013. "Economic Explanations for Opposition to Immigration: Distinguishing Between Prevalence and Conditional Impact." *American Journal of Political Science*. 57(2): 391-410.

38. Blair, Graeme, Christine Fair, Neil Malhotra, and Jacob Shapiro. 2013. "Poverty and Support for Militant Politics: Evidence from Pakistan." *American Journal of Political Science*. 57(1): 30-48.
37. Fair, Christine, Neil Malhotra, and Jacob Shapiro. 2012. "Faith or Doctrine? Religion and Support for Political Violence in Pakistan." *Public Opinion Quarterly*. 76(4): 688-720.
36. Michelson, Melissa R., Neil Malhotra, Andrew J. Healy, Donald P. Green, Allison Carnegie, and Ali Adam Valenzuela. 2012. "The Effect of Prepaid Postage on Turnout: A Cautionary Tale for Election Administrators." *Election Law Journal*. 11(3): 279-290.
35. Cor, Ken, Edward Haertel, Jon A. Krosnick, and Neil Malhotra. 2012. "Improving Ability Measurement in Surveys by Following the Principles of IRT: The Wordsum Vocabulary Test in the General Social Survey." *Social Science Research*. 41(5): 1003-1016.
34. Malhotra, Neil, Melissa R. Michelson, and Ali Adam Valenzuela. 2012. "Emails from Official Sources Can Increase Turnout." *Quarterly Journal of Political Science*. 7(3): 321-332.
33. Malhotra, Neil, and Edmund Helmer. 2012. "Inflation in Weekend Box Office Estimates." *Applied Economics Letters*. 19(14): 1411-1415.
32. Malhotra, Neil, and Elizabeth Popp. 2012. "Bridging Partisan Divisions over Anti-Terrorism Policies: The Role of Threat Perceptions." *Political Research Quarterly*. 65(1): 34-47.
31. Harbridge, Laurel, and Neil Malhotra. 2011. "Electoral Incentives and Partisan Conflict in Congress: Evidence from Survey Experiments." *American Journal of Political Science*. 55(3): 494-510. (reprinted in *Readings in American Politics: Analysis and Perspectives*, 3rd edition, Ed. Ken Kollman. New York: W.W. Norton.)
30. Malhotra, Neil, and Alexander M. Tahk. 2011. "Specification Issues in Assessing the Moderating Role of Issue Importance: A Comment on Grynaviski and Corrigan (2006)." *Political Analysis*. 19(3): 342-350.
29. Meredith, Marc, and Neil Malhotra. 2011. "Convenience Voting Can Change Election Outcomes." *Election Law Journal*. 10(3): 227-253.
28. Shafer, Emily Fitzgibbons, and Neil Malhotra. 2011. "The Effect of a Child's Sex on Traditional Gender Roles: Evidence from a Natural Experiment." *Social Forces*. 90(1): 209-222.
27. Malhotra, Neil, Melissa R. Michelson, Todd Rogers, and Ali Adam Valenzuela. 2011. "Text Messages as Mobilization Tools: The Conditional Effects of Habitual Voting and Election Salience." *American Politics Research*. 39(4): 664-681.
26. Healy, Andrew, and Neil Malhotra. 2010. "Random Events, Economic Losses, and Retrospective Voting: Implications for Democratic Competence." *Quarterly Journal of Political Science*. 5(2): 193-208.
25. Healy, Andrew J., Neil Malhotra, and Cecilia Hyunjung Mo. 2010. "Irrelevant Events Affect Voters' Evaluations of Government Performance." *Proceedings of the National Academy of Sciences*. 107(29): 12804-12809.
24. Malhotra, Neil, and Yotam Margalit. 2010. "Short-Term Communication Effects or Longstanding Dispositions? The Public's Response to the Financial Crisis of 2008." *Journal of Politics*. 72(3): 852-867.
23. Jessee, Stephen, and Neil Malhotra. 2010. "Are Congressional Leaders Middlepersons or Extremists? Yes." *Legislative Studies Quarterly*. 35(3): 361-392.
22. Fair, C. Christine, Neil Malhotra, and Jacob N. Shapiro. 2010. "Islam, Militancy and Politics in Pakistan: Insights from a National Sample." *Terrorism and Political Violence*. 22(4): 495-521.

21. Gerber, Alan S., Neil Malhotra, Conor M. Dowling, and David Doherty. 2010. "Publication Bias in Two Political Behavior Literatures." *American Politics Research*. 38(4): 591-613.
20. Healy, Andrew, and Neil Malhotra. 2009. "Myopic Voters and Natural Disaster Policy." *American Political Science Review*. 103(3): 387-406.
19. Elis, Roy, Neil Malhotra, and Marc Meredith. 2009. "Apportionment Cycles as Natural Experiments." *Political Analysis*. 17(4): 358-376.
18. Malhotra, Neil, Jon A. Krosnick, and Randall K. Thomas. 2009. "Optimal Design of Branching Questions to Measure Bipolar Constructs." *Public Opinion Quarterly*. 73(2): 304-324.
17. Malhotra, Neil. 2009. "Order Effects in Complex and Simple Tasks." *Public Opinion Quarterly*. 73(1): 180-98.
16. Malhotra, Neil, and Alexander G. Kuo. 2009. "Emotions as Moderators of Information Cue Use: Citizen Attitudes towards Hurricane Katrina." *American Politics Research*. 37(2): 301-326.
15. Stuckey, Heather L., Neil Malhotra, Barbara A. Sims, and Marian R. Walters. 2009. "Analyzing the Cost-Effectiveness of Using Return Receipt and Address Corrections in Mail Surveys." *Survey Practice*. 2(5).
14. Malhotra, Neil, and Alexander G. Kuo. 2008. "Attributing Blame: The Public's Response to Hurricane Katrina." *Journal of Politics*. 70(1): 120-135.
13. Malhotra, Neil, and Matthew E. Carnes. 2008. "Political Stability under Uncertainty: Applying Bounded Rationality to the Study of Governance and Civil Conflict." *British Journal of Political Science*. 38(1): 45-64.
12. Malhotra, Neil. 2008. "Completion Time and Response Order Effects in Web Surveys." *Public Opinion Quarterly*. 72(5): 914-934.
11. Gerber, Alan, and Neil Malhotra. 2008. "Do Statistical Reporting Standards Affect What Is Published? Publication Bias in Two Leading Political Science Journals." *Quarterly Journal of Political Science*. 3(3): 313-326.
10. Malhotra, Neil. 2008. "Disentangling the Relationship between Legislative Professionalism and Government Spending." *Legislative Studies Quarterly*. 33(3): 387-414. (winner of the Jewell-Loewenberg Award for the Best Article in *Legislative Studies Quarterly*)
9. Malhotra, Neil. 2008. "The Impact of Public Financing on Electoral Competition: Evidence from Arizona and Maine." *State Politics and Policy Quarterly*. 8(3): 263-281.
8. Gerber, Alan S., and Neil Malhotra. 2008. "Publication Incentives and Empirical Research: Do Reporting Standards Distort the Published Results?" *Sociological Methods and Research*. 37(1): 3-30.
7. Malhotra, Neil. 2008. "Partisan Polarization and Blame Attribution in a Federal System: The Case of Hurricane Katrina." *Publius: The Journal of Federalism*. 38(4): 651-670.
6. Chen, Jowei, and Neil Malhotra. 2007. "The Law of k/n: The Effect of Chamber Size on Government Spending in Bicameral Legislatures." *American Political Science Review*. 101(4): 657-676.
5. Malhotra, Neil, and Jon A. Krosnick. 2007. "The Effect of Survey Mode and Sampling on Inferences about Political Attitudes and Behavior: Comparing the 2000 and 2004 ANES to Internet Surveys with Non-Probability Samples." *Political Analysis*. 15(3): 286-323.

4. Malhotra, Neil, and Jon A. Krosnick. 2007. "Procedures for Updating Classification Systems: A Study of Biotechnology and the Standard Occupational Classification System." *Journal of Official Statistics*. 23(3): 409-432.
3. Malhotra, Neil, and Jon A. Krosnick. 2007. "Retrospective and Prospective Performance Assessments during the 2004 Election Campaign: Tests of Mediation and News Media Priming." *Political Behavior*. 29(2): 249-278.
2. Malhotra, Neil, and Connor Raso. 2007. "Racial Representation and U.S. Senate Apportionment." *Social Science Quarterly*. 88(4): 1038-1048.
1. Malhotra, Neil. 2006. "Government Growth and Professionalism in U.S. State Legislatures." *Legislative Studies Quarterly*. 31(4): 563-584.

Working Papers

4. Bergeron-Boutin, Olivier, et al. "The Shifting Political Attitudes of the Technological Elite: Implications for the American Political Economy"
3. Bergeron-Boutin, Olivier, Neil Malhotra, et al. "Does Social Media Increase Polarization? A Re-assessment of the 2020 Facebook-Instagram Election Study Using Multiverse Analysis"
2. Stein, Robert, Neil Malhotra, Thad Kousser, and Seth Hill. "Can a Public Information Campaign Increase Trust in American Elections?"
1. Neil Malhotra, Jaime Settle, Magdalena Wojcieszak, et al. "Political Unfriending on Facebook: Evidence from over 150 Million Users."

Book Chapters and Reviews

7. Malhotra, Neil. 2025. "Interpretive Follow-Up Studies: Helping to Explain Unexpected Results from Field Experiments." *APSA Experimental Section Newsletter*. 6(1).
6. Malhotra, Neil. 2022. "Book Review: *Democratic Resilience: Can the United States Withstand Rising Polarization?*. Edited by Robert C. Lieberman, Suzanne Mettler, and Kenneth M. Roberts. New York, NY: Cambridge University Press. 2022." *Perspectives in Politics*. 20(3): 1110-1112.
5. Malhotra, Neil. 2022. "Social Innovation in the 21st Century." In *Frontiers in Social Innovation: The Essential Handbook for Creating, Deploying, and Sustaining Creative Solutions to Systemic Problems*. Ed. Neil Malhotra Cambridge, MA: Harvard Business Review Press. 1-5.
4. Malhotra, Neil, and L.J. Zigerell. 2022. "Publication Bias in the Social Sciences: A Threat to Scientific Integrity." In *Research Integrity: Best Practices for the Social and Behavioral Sciences*. Eds. Lee Jussim, Jon A. Krosnick, and Sean T. Stevens. Oxford, UK: Oxford University Press. 338-356.
3. Malhotra, Neil. 2021. "Threats to the Scientific Credibility of Experiments: Publication Bias and P-Hacking." In *Advances in Experimental Political Science*. Eds. James Druckman and Donald P. Green. New York: Cambridge University Press. 354-368.
2. Malhotra, Neil. 2016. "Book Review: *Democracy for Realists: Why Elections Do Not Produce Responsive Government*. By Christopher H. Achen and Larry M. Bartels. Princeton, NJ: Princeton University Press. 2016." *Journal of Politics*. 78(4): 61-62.
1. Malhotra, Neil, Joanne Miller, and Justin Wedeking. 2014. "The Relationship between Nonresponse Strategies and Measurement Error: Comparing Online Panel Surveys to Traditional Surveys." In *Online Panel Research: A Data Quality Perspective*. Eds. Mario Callegaro, Reginald P. Baker, Jelke Bethlehem, Anja S. Goritz, Jon A. Krosnick, and Paul J. Lavrakas. New York: Wiley. 313-336.

Popular Writing

32. Malhotra, Neil. 2023. "Silicon Valley Liberal-tarians." *Crooked Timber*.
31. Malhotra, Neil. 2022. "Democrats Are Blowing It With Silicon Valley." *New York Times*.
30. Clavier, Bernadette, Jill Lanney, and Neil Malhotra. 2022. "Five Metrics to Help Investors Point Their Investments Toward Impact." *Impact Alpha*.
29. Jessee, Stephen, Neil Malhotra, and Maya Sen. 2022. "The Supreme Court is Now Operating Outside of American Public Opinion." *Politico*.
28. Jessee, Stephen, Neil Malhotra, and Maya Sen. 2020. "The Supreme Court Said LGBT Discrimination in the Workplace Should Be Illegal. Roughly 70% of Republicans Agree." *Washington Post: The Monkey Cage*.
27. Malhotra, Neil. 2020. "Why Isn't the U.S. Ready for a Pandemic? For Politicians, Investing in Prevention Doesn't Pay Off." *Washington Post: The Monkey Cage*.
26. Kuo, Alexander, Neil Malhotra, and Cecilia Hyunjung Mo. 2019. "Republicans Are Courting Asian American Voters. Telling the Squad to Go Home Is a Terrible Start." *Washington Post: The Monkey Cage*.
25. Malhotra, Neil, and Benjamin Newman. 2019. "What's Behind the Desire for Skilled Immigrants? Racial Prejudice." *Washington Post: The Monkey Cage*.
24. Malhotra, Neil. 2019. "Stanford Report Highlights Blockchain's Potential for Social Impact." *Forbes*.
23. Malhotra, Neil. 2019. "Making Sure AI Is Socially Responsible." *Forbes*.
22. Malhotra, Neil, and Ken Shotts. 2019. "Should Corporations Simply Maximize Shareholder Value?" *Forbes*.
21. Malhotra, Neil. 2019. "Why Self-Regulation Can Pay Off." *Forbes*.
20. Malhotra, Neil. 2019. "Misaligned Hiring Priorities Risk Taking The Impact Out Of Impact Investing." *Forbes*.
19. Jessee, Stephen, and Neil Malhotra. 2018. "The Chart That Shows the Supreme Court Will Be Out of Step With the County." *New York Times*.
18. Malhotra, Neil. 2018. "Thinking Creatively About Environmental Sustainability." *Forbes*.
17. Malhotra, Neil. 2018. "Improving The Social Performance Of Supply Chains." *Forbes*.
16. Malhotra, Neil. 2018. "Making Real Impact in EdTech." *Forbes*.
15. Malhotra, Neil. 2018. "Social vs. Traditional Enterprise Is A False Dichotomy." *Forbes*.
14. Malhotra, Neil. 2018. "Is the Business Case for Diversity the Right Argument?" *Forbes*.
13. Clavier, Bernadette, and Neil Malhotra. 2017. "Valuing Social Impact Expertise in Impact Investing." *Stanford Social Innovation Review*.
12. Broockman, David, and Neil Malhotra. 2017. "America's Tech Entrepreneurs Are Democrats Not Libertarians, but They May Be Changing the Democratic Party." *Washington Post: The Monkey Cage*.
11. McConnell, Christopher, Yotam Margalit, Neil Malhotra, and Matthew Levendusky. 2017. "Political Polarization is Changing How Americans Work and Shop." *Harvard Business Review*.

10. Malhotra, Neil, and Yotam Margalit. 2016. "Do U.S. Voters Prefer Optimistic Politicians?" *Washington Post: The Monkey Cage*.
9. Malhotra, Neil. 2015. "Are Politicians Two-Faced?" *Politico*.
8. Malhotra, Neil. 2014. "Why Do Voters Believe Lies?" *Politico*.
7. Kuo, Alexander, Neil Malhotra, and Cecilia Hyunjung Mo. 2014. "Why Are Asian Americans Democrats?" *Politico*.
6. Malhotra, Neil, and David Rothschild. 2014. "Opinion Polls Can Be Self-Fulfilling Prophecies." *Washington Post: The Monkey Cage*.
5. Levendusky, Matt, and Neil Malhotra. 2014. "The Media Make Us Think We're More Polarized Than We Really Are." *Washington Post: The Monkey Cage*. (reprinted in *Political Polarization in American Politics*, Eds. Daniel J. Hopkins and John Sides. New York: Bloomsbury. 106-112)
4. Healy, Andrew, and Neil Malhotra. 2013. "Does Having Sisters Make You Conservative?" *Politico*.
3. Berinsky, Adam, Neil Malhotra, and Erik Snowberg. 2012. "Is Nate Silver's Popularity Good or Bad for Quantitative Political Science?" *Washington Post: The Monkey Cage*.
2. Blair, Graeme, C. Christine Fair, Neil Malhotra, and Jacob Shapiro. 2011. "Pakistan's Middle Class Extremists: Why Development Aid Won't Solve Radicalism." *Foreign Affairs*.
1. Malhotra, Neil, and Yotam Margalit. 2009. "Anti-Semitism and the Economic Crisis." *Boston Review*. May/June.

Awards/Fellowships/Honors

- Andrew Carnegie Fellow, Carnegie Corporation of New York (2024-2025)
- Fellow, Center for Advanced Study in the Behavioral Sciences (CASBS) (2022-2023)
- Emerging Scholar Award, American Political Science Association Elections, Public Opinion, and Voting Behavior Section (2016)
- Franklin L. Burdette/Pi Sigma Alpha Award for Best Paper Presented at the Annual Meeting of the American Political Science Association (2015)
- Visiting Scholar, Russell Sage Foundation (2012-2013)
- Keynote Address, Harvard Experimental Political Science Graduate Student Conference (2016)
- Keynote Address, Gothenburg-Barcelona Workshop on Experimental Political Science (2015)
- Distinction for Outstanding Teaching, Stanford Graduate School of Business (2008-2009, 2014-2015)
- Jewell-Loewenberg Award for the Best Article in *Legislative Studies Quarterly* (2008)
- Westview Press Award for Best Graduate Student Paper Presented at the Annual Meeting of the Midwest Political Science Association (2007)
- John Sullivan Award for Outstanding Graduate Student Paper Presented at the Annual Meeting of the American Political Science Association, Elections, Public Opinion, and Voting Behavior Section (2007)
- First Prize, Student Paper Award, American Association for Public Opinion Research (Pacific Chapter) (2007)

Grants

Woods Institute for the Environment (2021-2022): “Increasing Climate Change Belief and Concern: A Tournament-Style Experimental Test of Scalable Message-Based Interventions.” (with Robb Willer, Jane Willenbring, and Jan Voelkel)

Robert Wood Johnson Foundation (2019-2020): “The Role of Corporations in Improving Public Health and Well-Being” (co-organized with Sara Singer)

Woods Institute for the Environment (2017-2019): “A Restaurant-Based Dynamic Norm Intervention to Reduce Meat Consumption” (with Greg Walton, Gregg Sparkman, and Thomas Robinson)

Center for Open Science (2015): “Information Escrow Infrastructure” (with David Broockman)

Woods Institute for the Environment (2012-2014): “Is Corporate Environmentalism Profitable? Experimental Investigations of the Effects of Environmental Corporate Social Responsibility on Consumption, Employment, and Political Activity” (with Benoit Monin and Michael Tomz)

Timeshare Experiments in the Social Sciences (TESS) (2015): “Economic Spillovers of Partisan Polarization” (with Matthew Levendusky and Yotam Margalit)

Timeshare Experiments in the Social Sciences (TESS) (2012): “Is Perceived Polarization a Self-Fulfilling Prophecy?” (with Matthew Levendusky)

U.S. State Department Contracted Project (2011-2012): “Patterns of Militancy in Pakistan” (with Christine Fair and Jacob Shapiro)

Timeshare Experiments in the Social Sciences (TESS) (2011): “Public Support for Bipartisanship in Congress: Who Compromises, How Much, and Under What Conditions?” (with Laurel Harbridge and Brian Harrison)

Timeshare Experiments in the Social Sciences (TESS) (2007): “Threat Perceptions and Political Attitudes on Counter-Terrorism Measures” (with Elizabeth Popp)

National Science Foundation Dissertation Improvement Grant (2007): “The Effect of Polls on Political Behavior”

Timeshare Experiments in the Social Sciences (TESS) (2006): “Sources of Blame Attribution: Citizen Attitudes Towards Public Officials after 9/11” (with Alexander G. Kuo)

Timeshare Experiments in the Social Sciences (TESS) (2006): “Partisan Bias and Blame Attribution: Citizen Attitudes towards the Government Response to Hurricane Katrina” (with Alexander G. Kuo)

Invited Talks

Peabody College of Education and Human Development (Vanderbilt University), U.C. Davis, University of Chicago, Indiana University, NYU Abu Dhabi, McCombs School of Business (University of Texas), Tel Aviv University, University of Southern California, Marketing Science Institute, George Mason University, McGill University, University of Montreal, Harvard University, Washington University in St. Louis, Haas School of Business (U.C. Berkeley), Harris School of Public Policy (University of Chicago), NYU School of Law, Inter-American Development Bank, University of Gothenburg, Yale University, U.C. San Diego, New York University, Kellogg School of Management (Northwestern University), Ohio State University, Oxford University, University of Essex, U.C. Berkeley, Vanderbilt University, Claremont Graduate University, University at Buffalo, Russell Sage Foundation, George Washington University, Temple University, University of Rochester, University of Pittsburgh, Columbia University, BYU,

Heidelberg University, Cornell University, Princeton University, U.C.L.A., University of Pennsylvania, U.C. Merced, Massachusetts Institute of Technology, Binghamton University, Georgetown University, Northwestern University, John F. Kennedy School of Government (Harvard University), University of Michigan, University of Virginia

Conference Presentations

American Political Science Association, Midwest Political Science Association, Society for Political Methodology (POLMETH), Southern Political Science Association, Western Political Science Association, American Association for Public Opinion Research, Pacific Association for Public Opinion Research, Wallis Institute of Political Economy Conference, West Coast Experiments Conference, NYU Center for Experimental Social Sciences Conference, Strategy and the Business Environment Conference, PECO Conference, Gothenburg-Barcelona Workshop on Experimental Political Science, Yale University CSAP Conference, Washington University CPAC Conference, International Studies Association

Reviewer

American Economic Journal: Applied Economics, American Economic Review, American Economic Review: Insights, American Journal of Political Science, American Political Science Review, American Politics Research, American Review of Politics, British Journal of Political Science, British Journal of Politics and International Relations, California Management Review, Cambridge University Press, Comparative Political Studies, Corporate and Industrial Change, Econometrica, Economic Journal, Economics and Politics, Election Law Journal, Electoral Studies, Ethology, Field Methods, Governance, International Journal of Public Opinion Research, International Interactions, International Organization, International Studies Perspectives, Journal of Communication, Journal of Conflict Resolution, Journal of Development Economics, Journal of the European Economic Association, Journal of Experimental Political Science, Journal of Law and Courts, Journal of Official Statistics, Journal of Peace Research, Journal of Politics, Journal of Public Economics, Journal of Survey Statistics and Methodology, Journal of Theoretical Politics, Legislative Studies Quarterly, National Science Foundation, Nature Human Behaviour, Oxford Bulletin of Economics and Statistics, Oxford University Press, Party Politics, Personality and Individual Differences, PLOS One, Policy Studies Journal, Political Analysis, Political Behavior, Political Communication, Political Psychology, Political Research Quarterly, Political Science Research and Methods, Proceedings of the National Academy of Sciences, PS: Political Science and Politics, Public Administration Review, Public Choice, Public Opinion Quarterly, Publius: The Journal of Federalism, Quarterly Journal of Economics, Quarterly Journal of Political Science, Research & Politics, Russell Sage Foundation, SAGE Open, Science, Science Advances, Scientific Reports, Social Psychological and Personality Science, Social Science Computer Review, Social Science Quarterly, Social Science Research, Sociological Methods and Research, State Politics and Policy Quarterly, Timeshare Experiments in the Social Sciences (TESS), University of Chicago Press, World Politics, W.W. Norton

Current Teaching

MBA: Leading with Values

MBA: Measuring Impact

Undergraduate: Citizenship in the 21st Century

Executive Education: Values-Based Leadership

Executive Education: Using Data (Big and Small) to Measure Stakeholder Sentiment

Dissertation Committees

Joshua Loud (PhD 2013) (placement: Economist, Office of Financial Research, Department of the Treasury)
 Cecilia Hyunjung Mo (PhD 2012), Chair (placement: Assistant Professor, Vanderbilt University)
 Molly Cohn Jackman (PhD 2012) (placement: Assistant Professor, Vanderbilt University)
 Christopher Paik (PhD 2010) (placement: Assistant Professor, New York University, Abu Dhabi)
 Nicholas Eubank (PhD 2016), Chair (placement: Assistant Research Professor, Duke University)
 Holke Brammer (PhD 2016), Co-Chair (placement: Boston Consulting Group)
 Gabor Simonovits (PhD 2018) (placement: Central European University)
 Christopher McConnell (PhD 2020), Chair (placement: Facebook)
 Annie Franco (PhD 2020) (placement: Facebook)
 Samy Sekar (PhD 2020) (placement: U.S. Department of Energy)
 Floyd Zhang (PhD 2022), Co-Chair (placement: Instacart)
 Fang Guo (PhD 2024) (placement: Instacart)
 Jake Jares (PhD 2024), Chair (placement: Texas A&M University)
 Thomas Cao (PhD 2024) (placement: Tufts University)
 Tom Yu (PhD 2024) (placement: Tesla)
 Kasey Rhee
 Saikun Shi
 Matthew Merrigan

University and Disciplinary Service

University

Area Coordinator for Political Economy Group (2019-present)
 Chair, GSB Dean's Search Committee (2025)
 Faculty Senate (2019-2021)
 Committee on Committees (2020-2021)
 PhD Liaison for Political Economy Group (2013-2019)
 Director, Center for Social Innovation (2015-present)
 Future of Management Education Committee (2018)
 MBA Curriculum Reform Committee (2020)
 University Sustainability Initiative Committee (2020)

Disciplinary

Co-Founder, Aletheia (pre-print platform)
 Associate Editor, *Journal of Politics* (2019-2020)
 Associate Editor, *Public Opinion Quarterly* (2016-2018)
 Associate Editor, *Journal of Experimental Political Science* (2013-2017)
 Editorial Board, *American Journal of Political Science* (2014-2018, 2025-present)
 Editorial Board, *Journal of Politics* (2013-2015, 2017-2018)
 Editorial Board, *American Politics Research* (2016-present)
 Editorial Board, *Public Opinion Quarterly* (2015-2016)
 Editorial Board, *Legislative Studies Quarterly* (2011-2016)
 Editorial Board, *Advances in Political Psychology* (2020-present)
 Member, Berkeley Institute for Transparency in the Social Sciences (BITSS)
 Member, Reporting Standards in Analysis Subcommittee, Center for Open Science (COS)
 Member, Advisory Committee, Social Science One Facebook-SSRC Data Collaboration Initiative
 Organizer, APSA Money and Politics Conference (2020)

Organizer, West Coast Experiments Conference (2016)

Secretary, Experimental Research Section, American Political Science Association (2013-2014)

Award Committees: Society for Political Methodology (POLMETH), Elections, Public Opinion, and Voting Behavior Section (APSA), Political Psychology Section (APSA), Legislative Studies Section (APSA), Class and Inequality Section (APSA)

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